

Businesses need to be able to be more nimble and react more quickly, and CIOs will be looking for technologies that allow IT to do that.

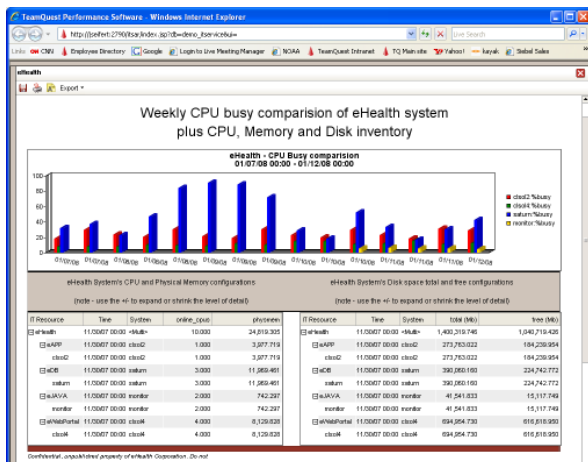
-- Andrew Bartels, Forrester Research

Agility is not just about responding to change efficiently and with speed -- it is also about sensing that change.

-- "Achieving Agility: The Data Center Is the Foundation" by Gartner

If they're going to survive, in-house IT groups and the vendors and consultants they work with are going to have to focus primarily on agility and delivering the responsiveness that their business users value.

-- "Opinion: The Agility Factor," Michael H. Hugos



HEALTH CARE



Healthcare and IT Agility

The Challenge

Health organizations want -- and need -- agile IT that keeps pace with the increasing rate of change in the healthcare environment.

In fact, Gartner predicts agility elements will become measured critical success factors for the majority of large data centers by 2010.

Why is agility so critical to healthcare IT? Consumerism and government regulations are evolving. Globalization and "medical tourism" are growing. Business models are changing. This new competitive environment has healthcare CIOs responding to market drivers and focusing on consumer needs and expectations.

Agility Requires IT

A report by Gartner says "enterprises that attempt to define and improve agility without clearly understanding IT's role will fail to exploit IT's transformational ability to engineer and measure the steps necessary to develop agility."

In other words, IT agility is a prerequisite to business agility. And healthcare IT organizations that approach change and agility proactively achieve better competitive position and contribute greater value to the business.

Agile IT Requires TeamQuest Software

TeamQuest provides top-tier performance and capacity management solutions that increase IT agility and allow healthcare organizations to respond to marketplace dynamics.

Gartner identifies four key enablers of agility: awareness, flexibility, adaptability, and productivity.

TeamQuest supports these enablers of agility, providing performance monitoring, management and capacity planning solutions that allow IT to plan for expected change and adapt to unexpected change while optimizing the existing infrastructure.

TeamQuest provides prediction and planning capabilities that help stabilize service delivery, reduce risks and enhance performance in a fast-changing marketplace. This proactive approach increases the agility of IT to meet service, patient safety and revenue cycle management demands while controlling IT operating cost.